



ProfitTool Counter Sales System

Signature Capture

A White Paper on the Key Functions





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ProfitTool Signature Capture Module

General Data Systems has developed the ProfitTool Signature Capture Module utilities as part of an overall suite of utilities that encompass the ProfitTool Business Management System. This White Paper addresses the Signature Capture aspects of ProfitTool.

The ProfitTool Sales Order Entry Module has been enhanced with additional software logic to provide for an "Electronic Signature Capture" option, which greatly enhances the Counter Sales operation of many Wholesalers. As part of the basic design, GDS has partnered with Topaz Systems, Inc., which manufactures a complete line of signature capture devices.

The Topaz Systems software utilities are imbedded into ProfitTool, which provide the system to capture, encrypt, and store biometric and forensic-quality signature data.

Counter Sales - Signature Capture Operation

The Counter Sales - Signature Capture option is as simple to operate as activating a single screen option. The sales order/counter invoice is entered in the normal fashion and when completed, the Signature Capture option may be activated.

Simply activate the "Signature Capture" option when the order is completed.

Type	Whse	Code	Description	Qty Ord	Qty Ship	Qty Back	Price	Extension
1	1	8HUB	8 Port Unmanaged Switch	2	0	0	65.00	130.00
1	1	500VA	500 VA Power Conditioner	1	0	0	175.00	175.00

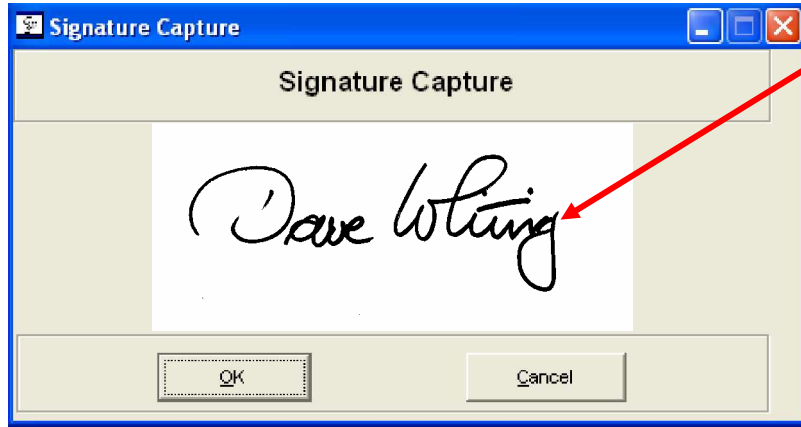
On Hand	20.0000	Available	8.0000	Qty On SO	12.0000	Qty On PO	0.0000
Product Inquiry	Total Deposits	Signature Capture	Non-Taxable	Taxable	Subtotal		
Record Deposits	Customer Sales History:	0.00	305.00	305.00			
Freight	Tax	Misc.	Subject to Disc:	Disc. Amt:	Discount %:	Order Total	Invoice Total
0.00	18.30	0.00	305.00	0.00	0.00	323.30	0.00



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Upon activation, the system will simultaneously trigger both the Topaz pad, which is connected to the counter PC and render a Window on the Counter PC which will display the signature.



As the signature is entered, it is captured by the system.

This capture is encrypted and stored permanently in the system as an integral part of the sales transaction.

Once the Signature Capture has been completed and the transaction is marked as O.K., the counter slip is printed with the appropriate signature. The system will have encrypted and stored the signature in the system as a permanent part of the sale transaction, which can be previewed or printed at any time in the future.

[Wrap Up](#)

All wholesalers that support a Counter Sales operation can benefit greatly through the implementation of the electronic Signature Capture. This enhancement eliminates the need for manual paper filing systems associated with traditional Counter Sales operations.

Thank you for taking your time to review this material. The experienced staff at GDS would be more than pleased to discuss your specific Counter Sales and associated Signature Capturing problems and work with you in bringing about a solution to those problems.